Rob Taylor & Bonnie Weeks 316-2988 Silversprings Blvd Coquitlam, BC

May 31, 2010

RE: 316-2988 Silversprings Blvd, Coquitlam

When we decided to put our Condo up for sale in September 2008, we met with a few potential realtors. Most just stopped by, poked around, gave some criticism but didn't seem to involved. When Stefan Gerber came to meet with us he came with a large and very detailed market analysis in hand. We hadn't even hired him yet, and he was already on the job. The choice was easy.

We had a unique situation, we were packing up and moving to Victoria with a timeline that was changing daily. Regardless, we needed the property sold. Stefan was great about finding the right price, and explained why it was the right price. It was noticeable that he spent a lot of time with showings, open houses and getting us feedback. We had a solid offer in 3 weeks, even when the market was slowing in the fall of 2008. Unfortunately, the offer fell through because of the buyer and we had to pull out because our move was complete and our attention shifted to matters in Victoria.

We rented the Condo until May 2010 when we contacted Stefan again from Victoria. Communication was quick and easy. We had a price and a plan put together in no time. The condo was available for showings on May 6th with open houses on May 8th and 9th. We had an offer on May 11th and the condo was sold May 18th. It was sold after just 11 days on the market. The experience was painless and hassle free considering our unique situation. I would recommend Stefan to anyone. Thanks for everything!

Rob Taylor & Bonnie Weeks