

Alice & William Lo
34 Wycliffe Crescent
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August 21, 1999

Mr. John Wolfe, Area Sales Manager,
Royal LePage Real Estate Services Ltd.
2781 Yonge Street,
Toronto, Ontario M4H 2H8

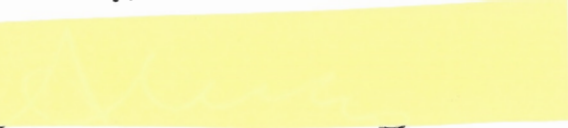
Re: Stefan Gerber and John K. Gerber

Selling our house and leaving Canada left us with some hard choices. We have a number of friends in the Real Estate business, who wanted to get our listing. My husband left Canada before me and we wanted to be certain that we had trustworthy representation.

William and I felt very much at ease to hire the Gerber's to represent us in the sale of our home in Bayview Village. Their great reputation in the area prompted us to call them some time ago for an evaluation of our home. The presentation of their Market Analysis and their proposal and marketing strategy convinced us at that we could trust John and Stefan to look after our interests.

We would like to let you know how happy we are with the sale of our house and particularly the way it was done without pressure on us. John and Stefan Gerber worked very hard and represented our interests very well. We are very pleased with the way they negotiated our sale for both, the purchaser and for us.

Sincerely,



Alice Lo