

# William & Ruth Wilson

25 Whittaker Crescent, Willowdale, Ontario M2K 1K7

August 8, 2001

Mr. John Poole, Branch Manager  
Royal LePage Real Estate Services Ltd.  
2781 Yonge Street,  
Toronto, Ontario M4H 2H8

Re: Stefan Gerber and John K. Gerber

Dear Mr. Poole,

We have lived in Bayview Village since 1974 and enjoyed the comforts of our home. Moving into a condominium was a difficult decision for us. Four of our friends were extremely satisfied with John Gerber. We were particularly impressed with his patience and diligence to find them a perfect condominium for their needs.

We called John Gerber to find what we thought was a needle in a haystack. It had to be within walking distance to shops and it had to offer us the space we were accustomed to with a quiet garden setting. John has listened well and understood our wishes. He found us a condominium that exceeded all our expectations.

The excellent Market Analysis prepared for us was helpful to understand the value of our home. John explained how the different marketing strategies work. The timing of our purchase and sale coincided with our cruise to the Bermuda.

We had confidence that the sale of our home was in good hands with John Gerber and with our daughter having power of attorney. With the aid of e-mail, to keep us in the loop, the sale of our home came together exactly as planned, while we were on our cruise.

All of our friends and neighbours will get to hear about John and Stefan Gerber's wonderful service. Please extend our gratitude to them again.

Sincerely,

  
  
Bill and Ruth Wilson