

April 16, 1998

Mr. Elmer J. Moser
Manager
Royal LePage Real Estate Services Ltd.
2781 Yonge Street
Toronto, Ontario
M4N 2H8

Dear Mr. Moser;

Re: John Gerber & Stefan Gerber

Over the past several months, John Gerber and Stefan Gerber have assisted us in the sale of our present home and the purchase of a new home. We have been extremely pleased with their service throughout this process.

Our home backs onto busy railway tracks which proved to be a significant barrier for people considering purchasing the house. John and Stefan, however, took every opportunity to aggressively market our home and sold it in a very acceptable length of time. In addition, we were impressed with Stefan's negotiation skills and quite pleased with the final selling price.

For us, the process of purchasing a home has been lengthy and difficult especially since we are downsizing in terms of size and price. We considered many different areas of Toronto and Greater Toronto and looked through dozens of houses. John and Stefan were outstanding in their guidance and willingness to provide current information which equipped us to choose the appropriate home and location. John represented us very well in this transaction and once again we were pleased with the price we paid for our new home.

We have appreciated John and Stefan's professionalism, patience, hard work and excellence in service. We highly recommend this effective team to anyone selling or buying a home.

Yours truly,



Carolyn Knope

Carolyn J. Knope
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