

October 30, 2008

Dear Future Home Sellers

We would like to tell you our story of selling our house.

We listed our property on Oak Street in the middle of July.

Unfortunately, this was shortly after house sales in Vancouver dramatically slowed down. After it had been on the market for two months, we hadn't realized our contract with the agent in charge of selling it, had expired.

Stefan Gerber noticed this and phoned us to say he would like a chance to sell our house. The second time he phoned we agreed to meet him. Other agents had also been phoning by now.

Stefan's plan and references were excellent. His personality and ambition drew us to him. We signed a contract

that day.

Although very few, if any, houses were selling, he managed to contact many people in a short time, and presto, our house was sold.

Thank you, Stefan, for keeping us informed, your hard work and for selling our house quickly during difficult times.

Oli Hanneson  
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