

# MANOLIU AND ASSOCIATES

Mr. Elmar J. Moser, Manager,  
Royal LePage Real Estate Services Ltd.,  
2781 Yonge Street,  
Toronto, Ontario  
M4N 2H8

Re: Mr. John K. Gerber

Dear Mr. Moser,

We first met John Gerber in 1984, when we bought our house through another agent from Royal LePage. John was representing the Vendor then and we liked his professionalism. We found him to represent his Vendor very well, while he was most helpful to us and our agent .

We felt at ease that John would represent us with the kind of dedication, wisdom, diplomacy, patience and diligence that we have seen in action before. He was most sensitive to our needs and carried out his task most seriously with the utmost integrity.

John expanded much time and energy for us and his purchasers. Particularly with a certain purchaser who eventually, after lengthy negotiations, lost his opportunity to buy our house.

John encouraged other agents to bid on our house while his own Purchaser's offer was under consideration. This selfless attitude and courageous action eventually resulted in a sale that was more beneficial to us than it was to him.

I would like to express my confidence and sincere appreciation for this superior real estate agent.

Sincerely yours,



Dan N. Manoliu